

PreViser Practice Analysis : Report Results

Overview

Practice Name: PreViser Practice

Date range of PreViser assessments used for this analysis:

Start Date: September 18, 2008

End Date: November 18, 2008

Current Needs Analysis

Estimated results or verified from PreViser assessments: Verified

% of Current Needs correctly coded and billed: 10%

% of Current Needs undiagnosed, but treated: 53%

Year One

Dollar value of needed therapy:	\$ 831,971
Current billing of needed therapy:	\$ 406,813
Opportunity/Missing Revenue Year 1:	<u>\$ 425,157</u>

Year Two

Dollar value of needed therapy:	\$ 796,058
Curent billing of needed therapy:	\$ 390,067
Opportunity/Missing Revenue Year 2+:	<u>\$ 405,990</u>
Monthly increased cash flow, year 2+:	<u>\$ 33,833</u>

Return on Investment

Monthly subscription cost of PreViser:	\$ 299.00
Your return on investment when using PreViser should be:	<u>11315%</u>

Your Patient's Risk and Disease Distribution based on PreViser assessments during Trial:

Risk	Disease Severity					Total number	Total percentage
	Health 1	Gingivitis 2-3	Mild Perio 4-10	Mod Perio 11-36	Sev Perio 37-100		
1,2	266	357	317	82	na	1,021	66%
3	10	na	31	82	31	153	10%
4,5	na	na	31	214	123	368	24%
Total number	276	357	378	378	153	1,542	
Total percentage	18%	23%	25%	25%	10%		100%

% of Patients - Level of Severity

