

# Practice Analysis Report

From PreViser

## Do You Know....

- How many hygienists you need to provide optimized hygiene care for your patients?
- What the economic impact would be if you provided optimized hygiene care for your patients?
- What the real number of hours of dentist's time is actually needed to supervise hygiene patients?

## With PreViser, The answers are easy to get

- PreViser's Practice Analysis Report will detail for you:
  - The number of quads of SRP are needed by your patients
  - The average periodontal risk score of your patient population
  - The number of FTE hygienists required to provide optimized hygiene care
  - The revenue potential of optimizing hygiene care for your patients
  - The number of patients whose risk and disease levels suggest consideration of referral to a specialist before they deteriorate further

## What you have to do:

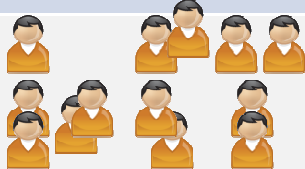

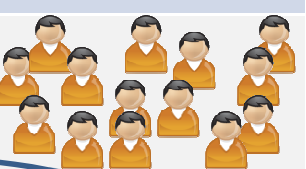
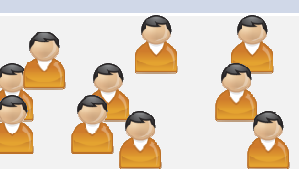
- Install PreViser analytic software (free)
- Purchase subscription (call for details)
- PreViser analyze a minimum of the first 50 adult patients presenting for a hygiene appointment
- Tell PreViser what you charge for hygiene procedures
  
- That's it! The report will be generated for you as soon as the 50 assessments are completed.

# Step 1, quantify disease distribution

Disease Description			
Health or Gingivitis	Mild Perio Disease	Moderate Perio Disease	Severe Perio Disease



# Step 2, distribute disease groups by risk level

	Disease Description			
Risk Level	Health or Gingivitis	Mild Perio Disease	Moderate Perio Disease	Severe Perio Disease
				
Very Low				
Low				
Moderate				
High				
Very High				

# The Report

## Practice Analysis Report Prepared For:

**Dr. John Smith**  
**1234 Main Street**  
**Seattle, Washington 98101**

**January 31, 2007**

# The Report

## Executive Summary

Based on the data you provided, your total adult patient population >29 years of 2939 patients are projected to exhibit the following combinations of risk and disease severity:

Score Range		Current Disease Score				total of risk category	% of risk category
		1-3	4-10	11-36	37-100		
Severity Category		Health - Gingivitis	Mild Periodontitis	Moderate Periodontitis	Severe Periodontitis		
Current Risk Score	1,2	1,134	781	118	0	2,033	69%
	3	17	134	311	8	470	16%
	4,5	0	17	302	118	437	15%
total of disease category		1,151	932	731	126		
% of disease category		39%	32%	25%	4%		

Patients sample size used to prepare this report:

The mean of all PreViser Risk Scores is:

The mean of all PreViser Disease Scores is:

350  
2.07  
12.28

# The Report

From this distribution of disease risk and severity, we can estimate that your patients will require the following care over the next twelve months to optimize their periodontal health:

Quadrants of Scaling and Root Planning:

2,108

Prophylactic Appointments:

793

Surgical procedures, assumed to be performed by specialist:

347

Periodontal Maintenance Appointments:

4,230

Patients who may be considered for referral to a periodontist:

311

Full Time Equivalent Hygienists required for adult preventive care:

3.35

Full Time Equivalent Hygienists required for scaling & root planing:

1.46

Projected hours of review and management by dentist(s):

717

Projected gross revenue for non-surgical procedures:

\$1,392,884

Implied gross revenue per hour of dentist's time:

\$1,943

Implied revenue per hour of hygienist's time:

\$173